**TOOL 9[[1]](#footnote-1):** Discussions with traders (wholesalers/retailers)

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| **A. Assessment details** |
| **Name of interviewer:** |  |
| **Date of interview :** |  |
| **Name of market :** |  |
| **Type of marketplace***(e.g. local/district/regional/ urban center)* |  | **Frequency of market days** *(e.g., daily/ weekly/ monthly)* |  |
| **Key commodities of interest in the assessment**  | **Quantities of the commodity needed in the area.** *(Note the respective quantities you determined in Tool 1.)* |
| 1. Aquatabs
 |   |
| 1. Jerry cans
 |   |
| 1. Plastic sheeting
 |   |
| 1. CGI doors
 |   |
| **Observations from travel to the marketplace, if applicable:** *(Time needed, obstructions, trade flows observed etc.)* |
|   |
| **Name & position of interviewee***(Explain role if not clear from position)* | **Name of business** | **Type of trader (wholesaler/ retailer)** | **Type of commodity or commodities traded** | **Telephone** |
|   |   |   |   |   |
| **B. Stocks**  |
| **Q1: Where do you normally buy the key commodities?** *(Note that the trader may not supply all of the key commodities.)* |
| Commodity | Location of supplier(s) | Supplier name(s) | Contact details |
| 1. Aquatabs
 |   |   |   |
| 1. Jerry cans
 |   |   |   |
| 1. Plastic sheeting
 |   |   |   |
| 1. CGI doors
 |   |   |   |
| **Q2: Where do you typically store your stock?** *(Note the type(s) and location(s) of the storage.)* |
|   |
| **Q3: Was your storage affected by the forced evictions of March 2015, and if so, how?** |
|   |
| **Q4: What quantities of the key commodities do you presently have in stock, and how does this compare to the quantity you had in stock during the forced evictions in March 2015?** |
| Commodity | Quantity in stock now | Quantity in stock during evictions | Reason for difference |
| 1. Aquatabs
 |   |   |   |
| 1. Jerry cans
 |   |   |   |
| 1. Plastic sheeting
 |   |   |   |
| 1. CGI doors
 |   |   |   |
| **Q5: Were you still able to get the key commodities from your usual sources during the evictions?** |
| Commodity | YES/NO | Explanation (if no) |
| 1. Aquatabs
 |   |   |
| 1. Jerry cans
 |   |   |
| 1. Plastic sheeting
 |   |   |
| 1. CGI doors
 |   |   |
| **Q6: How often do you restock your key commodities now, and was this different during the evictions? What quantities of each commodity do you buy each time, and did this change during the crisis?***(For frequency note whether it was daily, weekly, monthly, etc. For quantity note unit)* |
| Commodity | Frequency of restocking | Quantity restocked each time |
| Now | During crisis | Now | During crisis |
| 1. Aquatabs
 |   |   |   |   |
| 1. Jerry cans
 |   |   |   |   |
| 1. Plastic sheeting
 |   |   |   |   |
| 1. CGI doors
 |   |   |   |   |
| **Q7: Are there other reliable suppliers you can buy the key commodities from?** |
| Commodity | YES/NO | If yes, who *(note contact if available)* | Where (location) |
| 1. Aquatabs
 |   |   |   |
| 1. Jerry cans
 |   |   |   |
| 1. Plastic sheeting
 |   |   |   |
| 1. CGI doors
 |   |   |   |
| **Q8: About how many traders of your "size" are supplying this marketplace?** |
|   |
| **C. Expandability of stock** |
| **Q9: If demand for the key commodities were to increase, how long would it take you to get additional stocks to meet this demand?***(Note number of days, weeks or months. Make sure you note the unit of measurement.)* |
| Commodity | Time taken to respond |
| If demand increases by 50% | If demand increases by 100% |
| 1. Aquatabs
 |   |   |
| 1. Jerry cans
 |   |   |
| 1. Plastic sheeting
 |   |   |
| 1. CGI doors
 |   |   |
| **Q10: Could you use your existing suppliers to get the additional supplies of key commodities?** |
| **Commodity** | **Yes/No** | **Explanation** |
| 1. Aquatabs
 |  |  |
| 1. Jerry cans
 |  |  |
| 1. Plastic sheeting
 |  |  |
| 1. CGI doors
 |  |  |
| **Q11: Could you use other suppliers to get the additional supplies of key commodities?** |
| **Commodity** | **Yes/No** | **Explanation** |
| 1. Aquatabs
 |  |  |
| 1. Jerry cans
 |  |  |
| 1. Plastic sheeting
 |  |  |
| 1. CGI doors
 |  |  |
| **Q12: What, if any, factors would make it difficult to increase your supply of key commodities in the event of another crisis like the evictions of March 2015?** |
| Commodity | Factor(s) making it difficult to increase supply |
| 1. Aquatabs
 |   |
| 1. Jerry cans
 |   |
| 1. Plastic sheeting
 |   |
| 1. CGI doors
 |   |
| **Q13: How could the above factors (mentioned in Q12) be addressed?** |
| Commodity | How to address factor(s) |
| 1. Aquatabs
 |   |
| 1. Jerry cans
 |   |
| 1. Plastic sheeting
 |   |
| 1. CGI doors
 |   |
| **D. Customer behavior** |
| **Q14: During the evictions, did your customers buy more or less of the key commodities? How much?***(Please include units - kg, sacks, cups, etc.)* |
| Commodity | Same | More  | Less |
| 1. Aquatabs
 |   |   |   |
| 1. Jerry cans
 |   |   |   |
| 1. Plastic sheeting
 |   |   |   |
| 1. CGI doors
 |   |   |   |
| **Q15: Why do you think customer demand changed as shown above?** |
|   |
| **Q16: Did your customers ask for other commodities during the evictions? If so, what were they? Why were they suddenly in demand?** |
|   |
| **Q17: Did demand for credit change during the shock?**  |
| Demand for credit | Increase/ decrease/ stayed the same | Why? |
| Did the number/ % of customers asking for credit change? |   |   |
| Did the amount of credit that customers demanded change? |   |   |
| **E. Price changes** |
| **Q18: How did the prices that you paid to purchase key commodities from your suppliers change during the evictions?** |
| Commodity | Unit | Current price | Price during crisis |
| 1. Aquatabs
 |   |   |   |
| 1. Jerry cans
 |   |   |   |
| 1. Plastic sheeting
 |   |   |   |
| 1. CGI doors
 |   |   |   |
| **Q19: If the prices changed during the shock (Q18), why was this?** |
|   |
| **Q20: Did you change the prices that you charged for key commodities during the evictions?**  |
| Commodity | Unit | Current price | Price during crisis |
| 1. Aquatabs
 |   |   |   |
| 1. Jerry cans
 |   |   |   |
| 1. Plastic sheeting
 |   |   |   |
| 1. CGI doors
 |   |   |   |
| **Q21: If you changed the prices for key commodities during the evictions, why was this?** |
|   |

1. Adapted from Tool 9 of the Rapid Assessment for Markets (RAM) Guidelines published by IFRC/ICRC, 2014. [↑](#footnote-ref-1)